



## **Recruitment Consultant / Acc Mgmt & New Sales**

Eminence Recruitment is an established market leading IT Recruitment company built on reputation and success. A true world leader in the provision of IT talent and staffing solutions within our core markets. We have over 15 year's exceptional experience of delivering the very best for both clients and candidates across the UK, EMEA and APAC. Our success has come from truly understanding the individual needs of our clients

Due to continued expansion, we are currently looking for a New Business Consultant to join our Hertfordshire based team (Located next to Berkhamsted Train Station)

The successful individual will have a proven background in New Business acquisition with a well referenced background in IT Recruitment to date, coupled with an excellent 'can-do' attitude and strong ambition. We are looking for consistent billers with a track record of achieving, along with the ability to win Clients and maintain excellent relationships.

### **Main Duties & Responsibilities:**

- Search and Select appropriate contract and permanent candidates
- Complete 360 recruitment
- Manage client and candidate recruitment needs
- Identify and develop new business opportunities
- Promote and market the company with clients and candidates
- Regularly update business systems

### **Knowledge/Skills:**

- Proven track record as a top performer in their market place
- Strong interpersonal skills in a variety of business & social
- Professional and mature approach
- Committed team player
- Desire to succeed in a competitive environment
- Ability to self-manage

In return you will receive a competitive basic salary depending on your experience, with uncapped commission from day one including benefits package. Rapid career development possibilities are available to those with the ability and desire to achieve & compete.

### **What are we looking for?**

Whatever your specialist area of recruitment is, regardless of sector, we want someone who is driven, enthusiastic and honest and has the ability to deliver what they say they can

Get in touch If you'd just like to register your interest in working with us, send your CV to [careers@eminence-recruitment.com](mailto:careers@eminence-recruitment.com)